### Multi-Generational Leadership: Keys to Empowering Your Business and Elevating Your Company Culture



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## Tuesday Breakout Session Gold Sponsor

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#### Multi-Generational Leadership: Keys to Empowering Your Business and Elevating Company Culture



#### **Key Take-aways From This Session**



The importance of creating an inclusive environment



The power of creating a communication strategy that underscores respect for all



Empowerment opportunities from the diverse generations to further learn from each other

The gift of recognizing each team member's unique talents and expertise



How those unique factors contribute to shared success



Recognizing what your team needs for everyone's success





#### **Embracing the Generational Shift**

4 ways to recognize and appreciate generational diversity in work and everyday life

Understand yourself

Step 02

Step 01

**Understand others** 

Step 03

Communicate

Step 04

Reinforce and inspire change







#### Why Does it Matter?

Leadership's approach creates a ripple effect throughout a company.

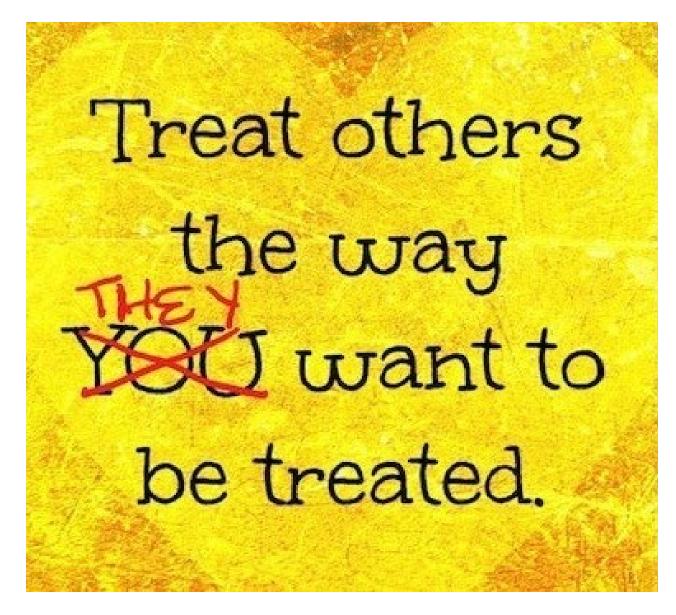






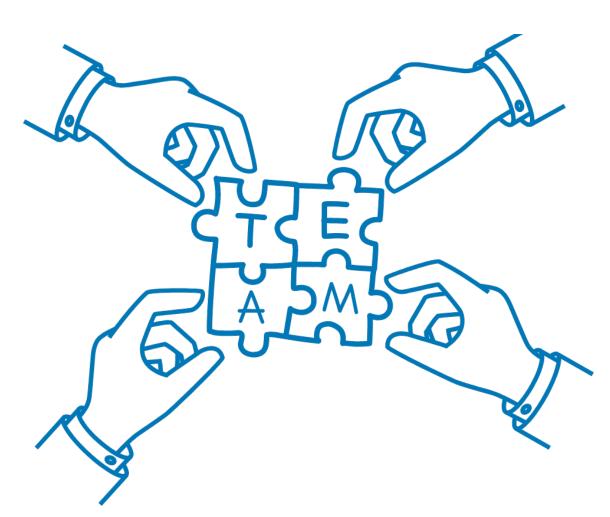


#### The NEW Golden Rule





#### **Teamwork is Dreamwork**



No matter how many times we sigh and say that we've heard this before, it won't stop being true!



#### So, What Makes A Great Team?



#### 6 Tips to Help Build a Great Team

- 1. Have brainstorming sessions with the entire team
- 2. Improve and establish respect
- 3. Stress the <u>importance of communication</u>
- 4. Foster good company culture
- 5. Stay organized as best you can
- 6. Never forget, dynamics make a strong team





#### **How Do You Identify Talent Within Your Team?**

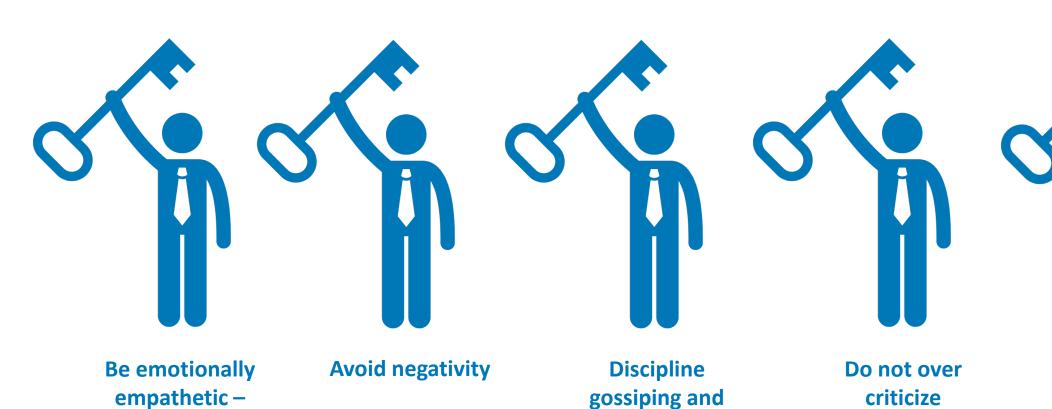
#### Characteristics and behaviors that help identify top talent:



Triple A's - Attitude, Accountability, Appearance
Positive energy
Entrepreneurial spirit
Innovation or creativity
Commitment to the business's culture and mission
Effective communication skills
Integrity
Authentic teamwork
Internal AND external customer focus



#### The Keys to Respectful Communication



unkind

behavior

**Treat people** 

equally/value

others'

opinions

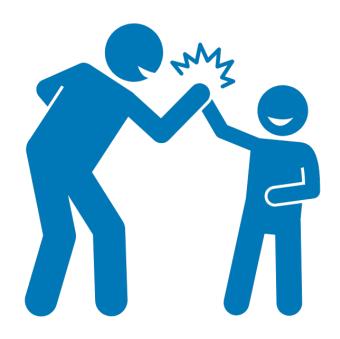
criticize



**EQ versus IQ** 

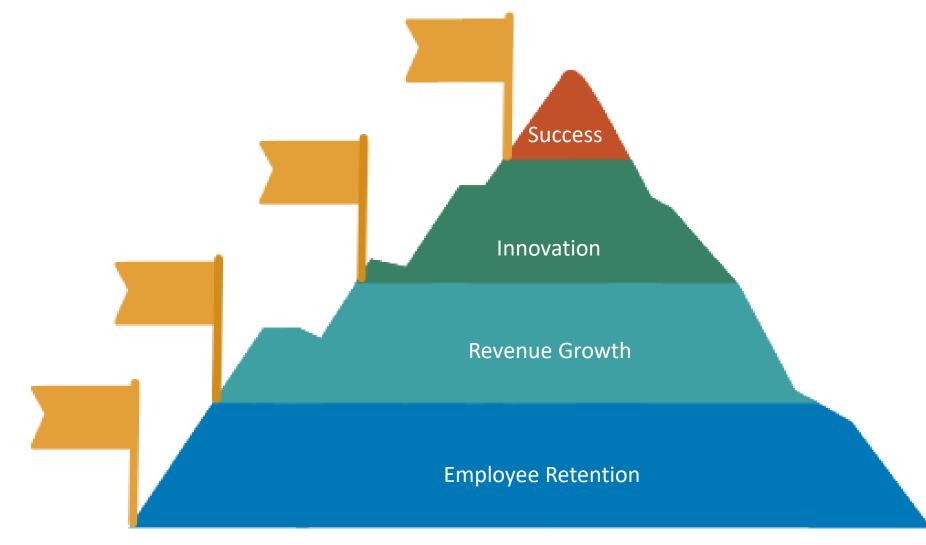
#### **How Do You Encourage Employee Contributions?**

- REALLY Listen to Employees
- Be Open by Example
- Have a Safe Talk Culture
- Place Equal Value On Good and Bad Ideas
- Offer Incentives for Sharing Ideas
- Ask For Feedback During Employee Reviews





#### **Collaboration Amongst Generations Drives Success**





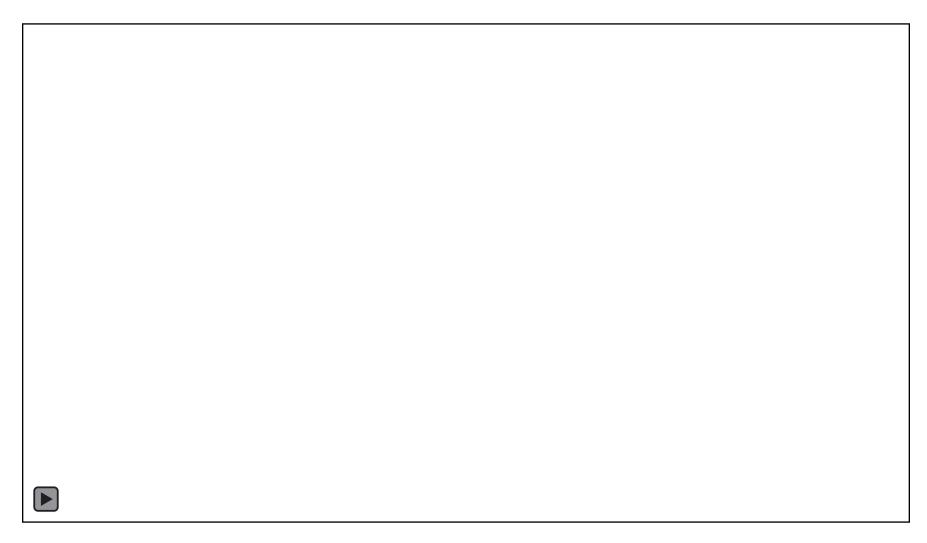
#### **Never Stop Evolving**

The greatest danger in times of turbulence is not the turbulence; it is to act with yesterday's logic.

– Peter Drucker



#### **People Are People - Respect WHO They Are**





#### Practical Application - The Benefits of Generational Diversity in Action

The Project: Rebrand Ocala/Marion County as a Destination
The Impact: Tourism in Ocala/Marion County represents a nearly \$1
billion annual economic impact.







**ADA Accessibility** 



New product development projects



Incubator opportunity for small businesses



#### **Power of a Great Brand**

A brand is **more than just a logo**. It is how your business, product, organization, etc. is perceived from the mind of the **CUSTOMEY**. It reinforces how you are represented to the customer and how the customer sees themselves as part of the brand story.

















#### Who Were We and Who Will We Become?

#### Ocala/Marion County's Destination Brand Has Evolved Over the Years

2004 - 2013

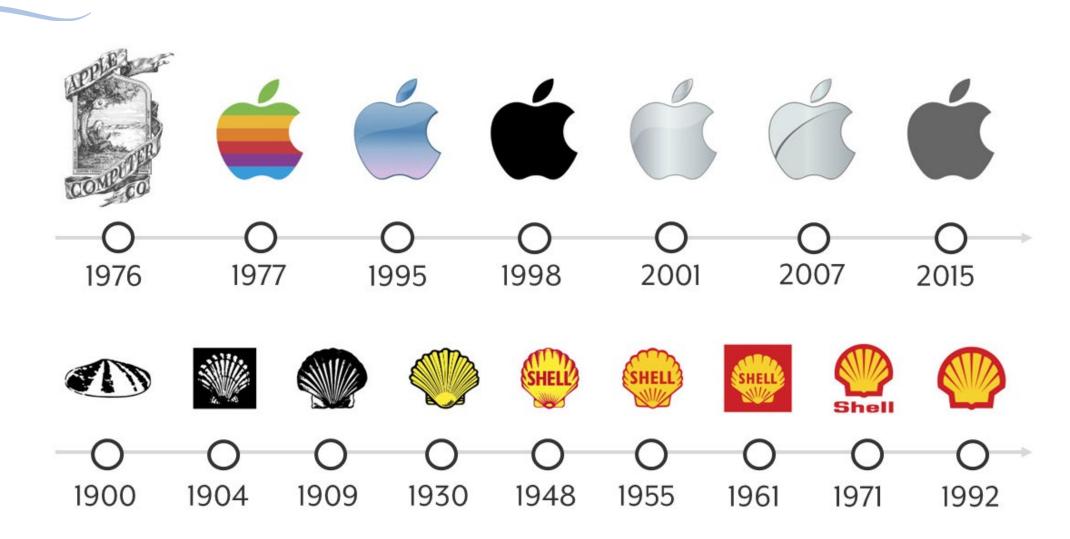






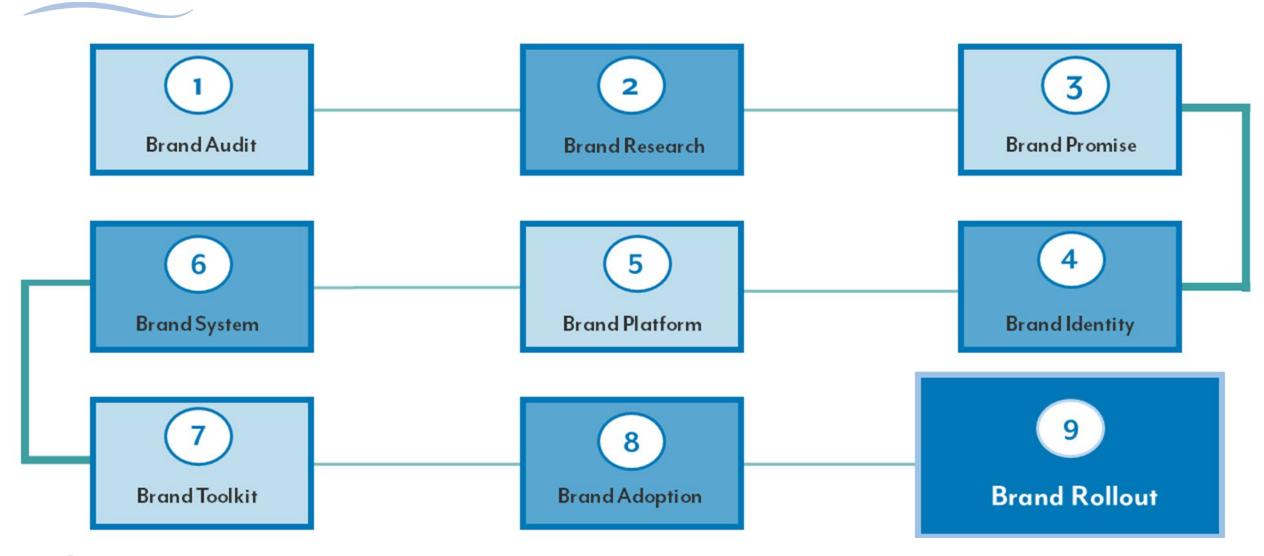


#### **Successful Brand Evolutions**





#### **The Process**





#### Brand Revitalization Project Through Multigenerational Inclusion

Leaning into our multi-generational team helped develop a diverse process that allowed us to create a new branding & logo designed to offer a clearer representation of who we are as a community & what we provide our visitors.





#### **Brand Story**

Ocala/Marion County is unlike anything you've seen or imagined. "How did I not know about this?" sums up the wonder that first-time visitors experience in Ocala and surrounding communities like Dunnellon, Belleview, McIntosh and Reddick.

From its otherworldly natural springs to the compounds of World Equestrian Center and Florida Aquatics Swimming and Training to its vibrant restaurants, quaint shops, dynamic arts and culture, and historic sites, the destination takes you by surprise in the best of ways.

Internationally renowned among equestrians, cyclists, geologists, and even the world of classic cinematography, Ocala/Marion County still feels like a hidden gem to those who aren't already insiders. And yet, when you're here, you're never an outsider. The relaxed, genuine friendliness of the county's communities makes you feel welcome wherever you go.



#### **Brand Toolkit**

#### **SCAN HERE**



#### Included in the Brand Toolkit:

- Brand Positioning, Competitive Positioning, USP, Brand Story
- Visual Identity Guidelines
  - Our Logo, Tagline, Sub-brands
  - Don'ts
  - Color
  - Typography
  - Brand Applications
    - Website
    - Social Media
    - Merchandise
    - Business Card
  - Logo Guidelines for Approved Outside Use



#### **Brand Revolution - Beyond The Traditional Applications**





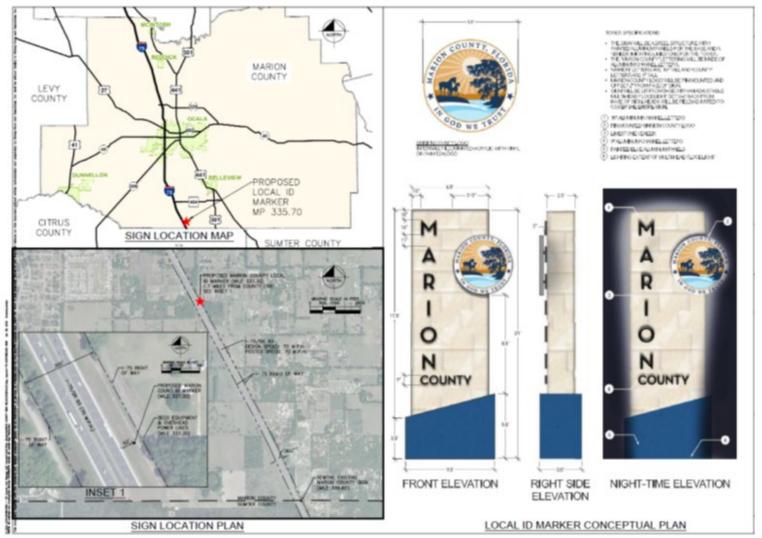
#### Gateway Signage – I-75 Northbound Exit 350 – Hwy 200







#### **County Entry Pillars – I-75**





#### **Ultimate Branding Win**

#### **Community Brand Evolution**

Expand communications, marketing and sales reach

Advance research and economic impact strategies

Increase Areas of Opportunity

**Enhance Key Differentiators** 

"Why" We Exist

"Who" We Are



#### **True Leadership**

"Leadership is not about titles, status, and wielding power. A leader is anyone who takes responsibility for recognizing the potential in people and ideas, and has the courage to develop that potential."

Brené Brown





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